



## UroGen Pharma Reports Second Quarter 2020 Financial Results and Recent Corporate Developments

August 10, 2020

*Received U.S. FDA Approval of Jelmyto<sup>®</sup>, the First and Only Non-Surgical Treatment for Patients with Low-Grade Upper Tract Urothelial Cancer (LG-UTUC)*

*Successfully Commenced Launch of Jelmyto on June 1<sup>st</sup> as Planned; Initial Commercial Performance Demonstrates Strong Execution*

*Announced Positive Complete Response and Durability Data of UGN-102 in Patients with Low-Grade Intermediate Risk Non-Muscle Invasive Bladder Cancer (LG-IR-NMIBC); On Track to Commence Pivotal Phase 3 Trial by Year End*

*Conference Call and Webcast to be Held Today at 8:30 AM ET*

PRINCETON, N.J.--(BUSINESS WIRE)--Aug. 10, 2020-- UroGen Pharma Ltd. (Nasdaq: URGN), a biopharmaceutical company dedicated to building and commercializing novel solutions that treat specialty cancers and urologic diseases, today announced financial results for the second quarter ended June 30, 2020 and provided an overview of the Company's recent developments.

"The second quarter of 2020 has proved to be the most transformational time for UroGen, marked by the U.S. Food and Drug Administration approval of *Jelmyto* for patients with low-grade upper tract urothelial cancer and our successful transition to a commercial-stage company. Despite global challenges and uncertainty as a result of the ongoing COVID-19 pandemic, the innovative solutions developed by our team have led to strong launch execution; a testament to our commitment to advancing this important medicine for patients in need of better options," said Liz Barrett, President and Chief Executive Officer of UroGen. "In addition to continuing our commercialization efforts of *Jelmyto*, we are on track to start our planned Phase 3 pivotal study of UGN-102 in patients with low-grade intermediate risk non-muscle invasive bladder cancer by the end of this year."

### Recent Highlights and Upcoming Milestones

*Jelmyto (mitomycin) for pyelocalyceal solution, formerly known as UGN-101, for adult patients with low-grade upper tract urothelial cancer (LG-UTUC)*

- On April 15, 2020, the U.S. FDA granted approval of *Jelmyto* for the treatment of adult patients with LG-UTUC. *Jelmyto* is the first and only FDA approved non-surgical treatment option for patients with LG-UTUC.
- UroGen successfully commenced the commercial launch of *Jelmyto* on June 1, 2020.
- The commercial team continues to utilize innovative solutions, such as its virtual platform, to effectively engage health care professionals and patients in this unprecedented environment.
- To date, approximately 100 sites have been activated, which means they have completed their internal processes and have treated or are ready to treat patients.
- Multiple treatments have been successfully reimbursed – both in the hospital and community setting – and the Company has submitted both our C-Code and J-Code applications and continues to expect receipt of a C-Code by October 2020 and a J-Code in January 2021.

*UGN-102 (mitomycin) for intravesical solution for patients with low-grade intermediate risk non-muscle invasive bladder cancer (LG-IR-NMIBC)*

- UroGen announced the presentation of positive interim data from the investigational agent UGN-102 Phase 2b OPTIMA II trial in patients with LG-IR-NMIBC, which was accepted for the 2020 AUA Annual Meeting, published as a supplement to the April 2020 issue of *The Journal of Urology*<sup>®</sup>, and presented as part of the AUA Virtual Experience.
  - The trial results demonstrated that 65% (41/63) of patients treated with UGN-102 achieved a complete response (CR) three months after the start of therapy.
  - In this subset of patients, 97% (35/36) of patients (95% Confidence Interval), 86% (24/28) of patients and 85% (11/13) of patients who were present for evaluation at each timepoint, remained disease free at six, nine and 12 months following treatment initiation, respectively. Follow-up will continue until all patients have reached the 12-month time point.
  - The most common adverse events ( $\geq 10\%$ ) were reported as mild to moderate and include dysuria, hematuria, urinary frequency, fatigue, urgency and urinary tract infection.
- The Company remains on track to initiate a pivotal UGN-102 Phase 3 trial by year end.
- UGN-102 has the potential to provide a non-surgical treatment alternative for approximately 80,000 patients diagnosed with LG-IR-NMIBC in the United States. There are no drugs currently approved by the FDA as first-line treatment for LG-IR-NMIBC.

*UGN-302 (combination of UGN-201 and zalifrelimab) for patients with high-grade non muscle invasive bladder cancer (HG NMIBC)*

- UGN-302 is the combination of UGN-201, a TLR7/8 agonist, and zalifrelimab, an anti-CTLA-4 antibody, and is initially targeting HG NMIBC.
- Delivering the investigational combination intravesically has the potential to sidestep certain systemic side effects and

adverse events associated with systemic CTLA-4 antibody administration.

- In murine models, UGN-201, given sequentially with local anti-CTLA-4, increased survival.

## Second Quarter 2020 Financial Results; 2020 Guidance

- UroGen recorded net product sales of *Jelmyto* for the second quarter ended June 30, 2020 of approximately \$371,500.
- As of June 30, 2020, cash, cash equivalents and marketable securities totaled \$151.6 million, excluding restricted cash.
- Research and development expenses for the second quarter ended June 30, 2020 were \$8.1 million, including non-cash share-based compensation expense of \$1.6 million. This compares to \$10.0 million, including non-cash share-based compensation expense of \$2.0 million, for the same period in 2019. Research and development expenses for the six months ended June 30, 2020 were \$24.7 million, including non-cash share-based compensation expense of \$3.5 million. This compares to \$19.7 million, including non-cash share-based compensation expense of \$4.3 million, for the same period in 2019.
- Selling, general and administrative expenses for the second quarter ended June 30, 2020 were \$24.0 million, including non-cash share-based compensation expense of \$5.5 million. This compares to \$13.8 million, including non-cash share-based compensation expense of \$5.2 million, for the same period in 2019. Selling, general and administrative expenses for the six months ended June 30, 2020 were \$46.0 million, including non-cash share-based compensation expense of \$11.2 million. This compares to \$26.5 million, including non-cash share-based compensation expense of \$10.3 million, for the same period in 2019.
- UroGen reported a net loss of \$31.3 million, or basic and diluted net loss per ordinary share of \$1.44, for the second quarter ended June 30, 2020. This compares to \$22.5 million, or basic and diluted net loss per ordinary share of \$1.08, for the same period in 2019. UroGen reported a net loss of \$69.1 million, or basic and diluted net loss per ordinary share of \$3.22, for the six months ended June 30, 2020. This compares to \$43.9 million, or basic and diluted net loss per ordinary share of \$2.19, for the same period in 2019.
- UroGen adjusted expense guidance down for 2020, driven by change in estimated non-cash share-based compensation expense for 2020. UroGen now expects 2020 total operating expenses in the range of \$143 to \$153 million, including non-cash share-based compensation expense of \$30 to \$34 million, subject to market conditions. No other changes have occurred regarding our previously provided guidance for 2020.

## Conference Call & Webcast Information

Members of UroGen's management team will host a live conference call and webcast today at 8:30 AM Eastern Time to review the Company's financial results and provide a general business update.

The live webcast can be accessed by visiting the Investors section of the Company's website at <http://investors.urogen.com>. Please connect at least 15 minutes prior to the live webcast to ensure adequate time for any software download that may be needed to access the webcast. Alternatively, please call (855) 765-5685 (U.S.) or (615) 247-5916 (International) to listen to the live conference call. The conference ID number for the live call will be 9168696. An archive of the webcast will be available for two weeks on the Company's website.

UROGEN PHARMA LTD.  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(U.S. dollars in thousands, except share and per share data)  
(Unaudited)

	<u>June 30, 2020</u>	<u>December 31, 2019</u>
<b>Assets</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$ 36,350	\$ 49,688
Marketable securities	88,773	97,389
Restricted cash	1,224	523
Accounts receivable	402	-
Inventory	1,125	-
Prepaid expenses and other current assets	2,069	1,034
<b>TOTAL CURRENT ASSETS</b>	<b>129,943</b>	<b>148,634</b>
<b>NON-CURRENT ASSETS:</b>		
Property and equipment, net	1,401	977
Restricted deposit	223	223
Right of use asset	3,011	3,735
Marketable securities	26,499	48,555
Other non-current assets	-	264
<b>TOTAL ASSETS</b>	<b>\$ 161,077</b>	<b>\$ 202,388</b>

## Liabilities and Shareholders' equity

<b>CURRENT LIABILITIES:</b>		
Accounts payable and accrued expenses	\$ 9,203	\$ 11,186
Employee related accrued expenses	5,744	6,711
Other current liabilities	1,476	1,585

<b>TOTAL CURRENT LIABILITIES</b>	16,423	19,482
<b>NON-CURRENT LIABILITIES:</b>		
Long-term lease liability	1,994	2,604
<b>TOTAL LIABILITIES</b>	<u>18,417</u>	<u>22,086</u>
<b>TOTAL SHAREHOLDERS' EQUITY</b>	142,660	180,302
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<u>\$ 161,077</u>	<u>\$ 202,388</u>

UROGEN PHARMA LTD.  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS  
(U.S. dollars in thousands, except share and per share data)  
(Unaudited)

	<u>Three months ended June 30,</u>		<u>Six months ended June 30,</u>	
	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
<b>REVENUES</b>	\$ 372	\$ 18	\$ 372	\$ 18
<b>COST OF REVENUES</b>	48	—	48	—
<b>GROSS PROFIT</b>	<u>324</u>	<u>18</u>	<u>324</u>	<u>18</u>
<b>OPERATING EXPENSES:</b>				
Research and development expenses	8,106	9,996	24,694	19,722
Selling, general and administrative expenses	24,018	13,775	45,991	26,482
<b>OPERATING LOSS</b>	<u>(31,800)</u>	<u>(23,753)</u>	<u>(70,361)</u>	<u>(46,186)</u>
<b>INTEREST AND OTHER INCOME, NET</b>	451	1,276	1,219	2,265
<b>NET LOSS</b>	<u>\$ (31,349)</u>	<u>\$ (22,477)</u>	<u>\$ (69,142)</u>	<u>\$ (43,921)</u>
<b>STATEMENT OF COMPREHENSIVE LOSS</b>				
<b>NET LOSS</b>	\$ (31,349)	\$ (22,477)	\$ (69,142)	\$ (43,921)
<b>OTHER COMPREHENSIVE INCOME:</b>				
<b>UNREALIZED GAIN ON MARKETABLE SECURITIES</b>	449	281	484	281
<b>COMPREHENSIVE LOSS</b>	<u>\$ (30,900)</u>	<u>\$ (22,196)</u>	<u>\$ (68,658)</u>	<u>\$ (43,640)</u>
<b>NET LOSS PER ORDINARY SHARE, BASIC AND DILUTED</b>	<u>\$ (1.44)</u>	<u>\$ (1.08)</u>	<u>\$ (3.22)</u>	<u>\$ (2.19)</u>
<b>WEIGHTED AVERAGE SHARES OUTSTANDING, BASIC AND DILUTED</b>	<u>21,753,001</u>	<u>20,833,671</u>	<u>21,454,341</u>	<u>20,095,174</u>

#### About Jelmyto®

*Jelmyto* (mitomycin) for pyelocalyceal solution, is a drug formulation of mitomycin indicated for the treatment of adult patients with low-grade upper tract urothelial cancer (LG-UTUC). Utilizing the RTGel™ technology platform, UroGen's proprietary sustained release, hydrogel-based formulation, *Jelmyto* is designed to enable longer exposure of urinary tract tissue to mitomycin, thereby enabling the treatment of tumors by non-surgical means. *Jelmyto* is delivered to patients using standard ureteral catheters or nephrostomy tube. The U.S. FDA previously granted Orphan Drug, Fast Track, and Breakthrough Therapy Designations to *Jelmyto* for the treatment of LG-UTUC. On April 15, 2020, the FDA approved *Jelmyto*, making it the first drug approved for the treatment of LG-UTUC in adult patients.

#### About Upper Tract Urothelial Cancer (UTUC)

Urothelial cancer is the ninth most common cancer globally and the eighth most lethal neoplasm in men in the U.S. Between five percent and ten percent of primary urothelial cancers originate in the ureter or renal pelvis and are collectively referred to as upper tract urothelial cancers (UTUC). In the U.S., there are approximately 6,000 - 7,000 new or recurrent low-grade UTUC patients annually. Most cases are diagnosed in patients over 70 years old, and these older patients often face comorbidities. There are limited treatment options for UTUC, with the most common being endoscopic surgery or nephroureterectomy (removal of the entire kidney and ureter). These treatments can lead to a high rate of recurrence and relapse.

#### About UGN-102

UGN-102 (mitomycin) for intravesical solution is an investigational drug formulation of mitomycin in Phase 2b development for the treatment of low-grade intermediate risk non-muscle invasive bladder cancer. Utilizing the RTGel Technology Platform, UroGen's proprietary sustained release, hydrogel-based formulation, UGN-102 is designed to enable longer exposure of bladder tissue to mitomycin, thereby enabling the treatment of tumors by non-surgical means. UGN-102 is delivered to patients using a standard urinary catheter. The Company completed enrollment in the Phase 2b OPTIMA II trial in September 2019 and intends to advance the program to a pivotal study to further investigate UGN-102 in the treatment of this condition.

#### About the Phase 2b OPTIMA II Trial

OPTIMA II (OPTimized Instillation of Mitomycin for Bladder Cancer Treatment) is an open-label, single-arm, multi-center Phase 2b clinical trial of investigational agent UGN-102 (mitomycin) for intravesical solution to evaluate its safety and efficacy in patients with low-grade non-muscle invasive bladder (LG NMIBC) cancer at intermediate risk of recurrence. Intermediate risk is defined as one or two of the following: multiple tumors, solitary tumor >3 cm, or recurrence (≥ 1 occurrence of LG NMIBC within one year of the current diagnosis).

#### About UroGen Pharma Ltd.

UroGen is a biopharmaceutical company dedicated to building novel solutions that treat specialty cancers and urologic diseases because patients deserve better options. UroGen has developed RTGel™ reverse-thermal hydrogel, a proprietary sustained release, hydrogel-based platform technology that has the potential to improve therapeutic profiles of existing drugs. UroGen's sustained release technology is designed to enable longer exposure of the urinary tract tissue to medications, making local therapy a potentially more effective treatment option. UroGen's approved product, Jelmyto (mitomycin) for pyelocalyceal solution, and investigational treatment UGN-102 (mitomycin) for intravesical solution, are designed to ablate tumors by non-surgical means and to treat several forms of non-muscle invasive urothelial cancer, including low-grade upper tract urothelial cancer and low-grade non-muscle invasive bladder cancer, respectively. UroGen is headquartered in Princeton, NJ with operations in Israel. Visit [www.urogen.com](http://www.urogen.com) to learn more or follow us on Twitter, @UroGenPharma.

### **COVID-19 Pandemic Potential Impact**

UroGen continues to gather information in this very fluid and rapidly-evolving environment regarding the potential impact of the COVID-19 pandemic on our Company, however, we are not currently able to quantify or predict with any certainty the overall scope of impact on UroGen, its research and product development plans, or its commercialization plans for *Jelmyto*®. Our primary focus is on the health and well-being of patients, caregivers, and UroGen employees at this critical juncture.

### **Forward Looking Statements**

This press release contains forward-looking statements as that term is defined in the Private Securities Litigation Reform Act of 1995, including, without limitation: the potential of UroGen's proprietary RTGel technology platform to improve therapeutic profiles of existing drugs; UroGen's plans to secure coding and reimbursement for *Jelmyto*; the potential of UGN-102 for LG NMIBC; the potential initiation of a pivotal Phase 3 study of UGN-102 in LG-NMIBC by the end of 2020; the potential of UGN-102 to provide a non-surgical treatment alternative for approximately 80,000 patients diagnosed with LG-IR-NMIBC in the United States; and financial guidance for 2020. These statements are subject to a number of risks, uncertainties and assumptions, including, but not limited to: the timing and success of clinical trials and potential safety and other complications thereof; the ability to obtain regulatory approval within the timeframe expected, or at all; the ability to maintain regulatory approval; complications associated with commercialization activities, including complications resulting from the ongoing COVID-19 pandemic; the labeling for any approved product; the scope, progress and expansion of developing and commercializing UroGen's product candidates; the size and growth of the market(s) therefor and the rate and degree of market acceptance thereof vis-à-vis alternative therapies; UroGen's ability to attract or retain key management, members of the board of directors and personnel; and any negative effects on UroGen's business, commercialization and product development plans caused by or associated with COVID-19. In light of these risks and uncertainties, and other risks and uncertainties that are described in the Risk Factors section of UroGen's Form 10-Q filed with the SEC on August 10, 2020, and other filings that UroGen makes with the SEC from time to time (which are available at <http://www.sec.gov>), the events and circumstances discussed in such forward-looking statements may not occur, and UroGen's actual results could differ materially and adversely from those anticipated or implied thereby. Any forward-looking statements speak only as of the date of this press release and are based on information available to UroGen as of the date of this release.

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